



Moving forward,
attention to details

Company Values



Create civilized
society for us
and our
children.



Bring benefit
and joy to
people.



Be honest and
open-minded.



Take pleasure in
personal and team
work.



Constant development.
Achieve superior results.
Be the best.

Major Logistics Group



Major Auto

Car sales and services



Major Auto Trans

Logistics for car manufacturers

Major Cargo Service

Freight Forwarding



Expeditors®



Major Express

Express Mail and Parcel Delivery

Major
4PL



Major Terminal

Warehouse and Logistics

Scheme of Interaction with Customers



Major in Figures

108

— **108 mln USD**

revenues per year

21

— **21 office**

in 180 countries worldwide

2500

— **2 500+**

employees

13

— **13 warehouses**

In Russia

2000

— **2 000+ customers**

work with us constantly

Major in Figures

— **1 000 containers**
are transported by ocean
and railway per month

— **2 500+ declarations**
released per month

— **15 000 tons**
cargoes are sent FTL
per month

— **140 000m² warehouses**
in Russia

— **800 airwaybills**
released per month

Major Network Map



Major

- Founded: 2001
- Locations: 21

Expeditors

- Founded: 1979
- Locations: 331
- Countries: 109
- Continents: 6

Major is the exclusive agent of the global logistics provider Expeditors International since 2005. Expeditors International's presence in every country worldwide expand Major service opportunities.



Major in Moscow



Warehouses

Logopark Sever

Moscow region, Solnechnogorsk district,
Shelepanovo village, bld 152/2

Moscow Mg

Moscow region, Krasnogorsky district, near the village
Mikhalkovo, warehouse-trading complex, lit. 1B.

Logopark Major

Moscow region, Istra municipal district, Rural
settlement Pavlo-Slobodskoye, village Pavlovskaya
Sloboda, Lenin str, bld 85

Sokolniki

Moscow, Sokolnichesky val. 1l, bld. 1-2-8, off. 10

Kulon-Istra

Moscow region, Istra district, Luchinskoe,
Davydovskoe village, Dachnaya str, bld 5



Offices

Moscow Headquarters

Moscow region, Krasnogorsky district, near the village
Mikhalkovo, warehouse-trading complex, lit. 1B.

Vnukovo

Moscow, Vnukovo Airport, 1 bld., 19, of. D733 (Post-
cargo complex building).

Domodedovo

Moscow region, Domodedovo, micro district
Aviacionniy, Ilyushina str., bld. 2A, off. 3.28

Sheremetyevo

Moscow region, Khimki district, Sheremetyevo 1,
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Major in Saint-Petersburg



Warehouses

Parnas

Leningrad Region, Vsevolozhsky
Municipal District, Bugrovsky rural
settlement, KAD (internal side), 23 km

Utkina Zavod'

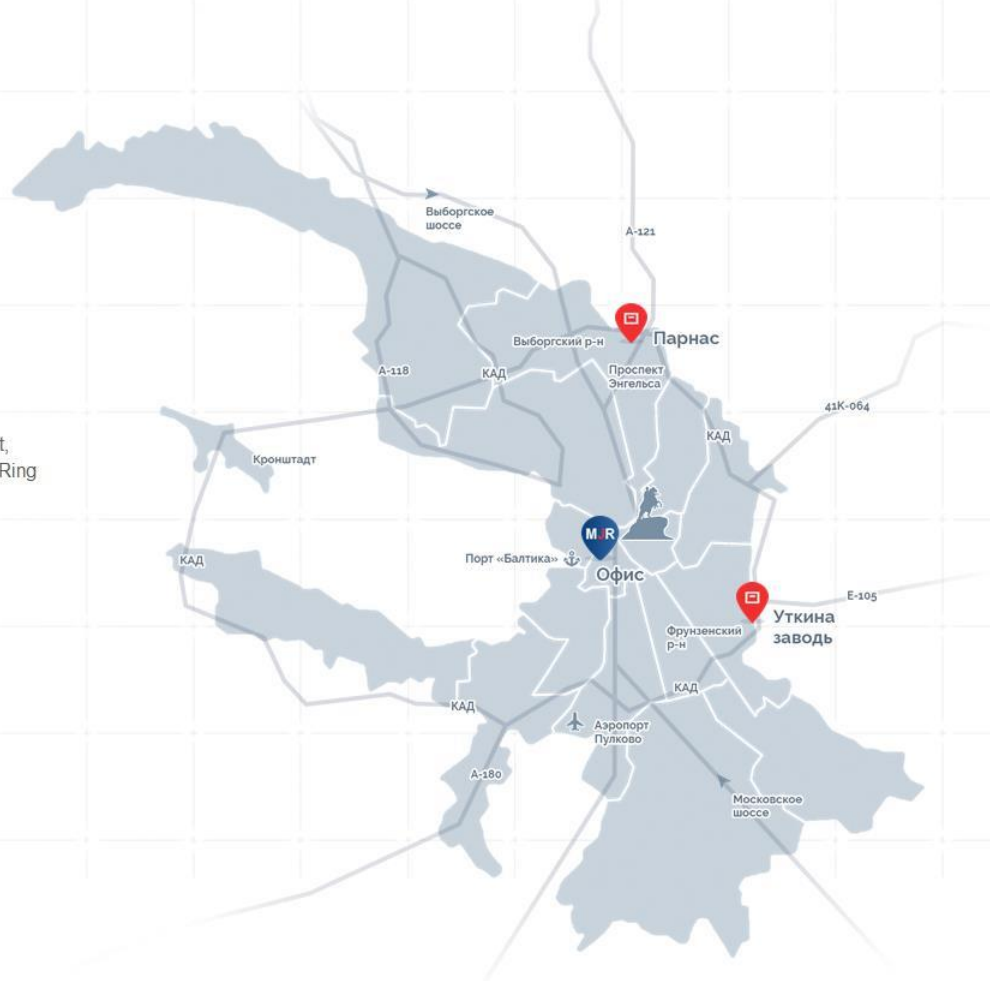
Leningrad Region, Vsevolozhsky District,
Novosaratovka Village, Utkina Zavod Industrial
Zone, Building No. 3



Offices

Saint-Petersburg Office

Leningrad region, Vsevolozhsky district,
Industrial zone "Parnas", 23 km of the Ring
Road, bld 1, lit. AT



Services



Customs
Brokerage



Road Freight



Air Freight



Warehousing



Rail Freight

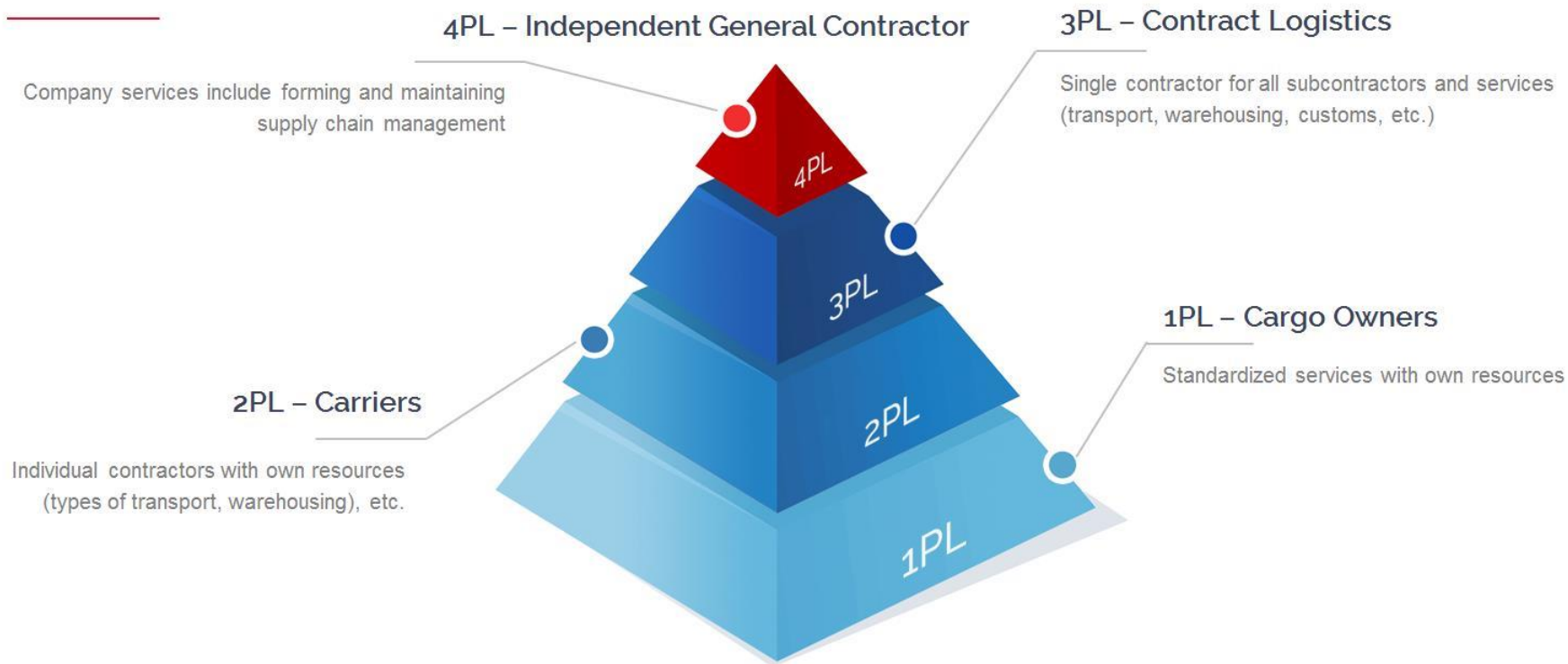


Ocean Freight



Fiscal
Representative
Service

Major 4PL



Industrial Solutions:



Pharmacy



Oil and gas



Automotive



Fashion



Telecom

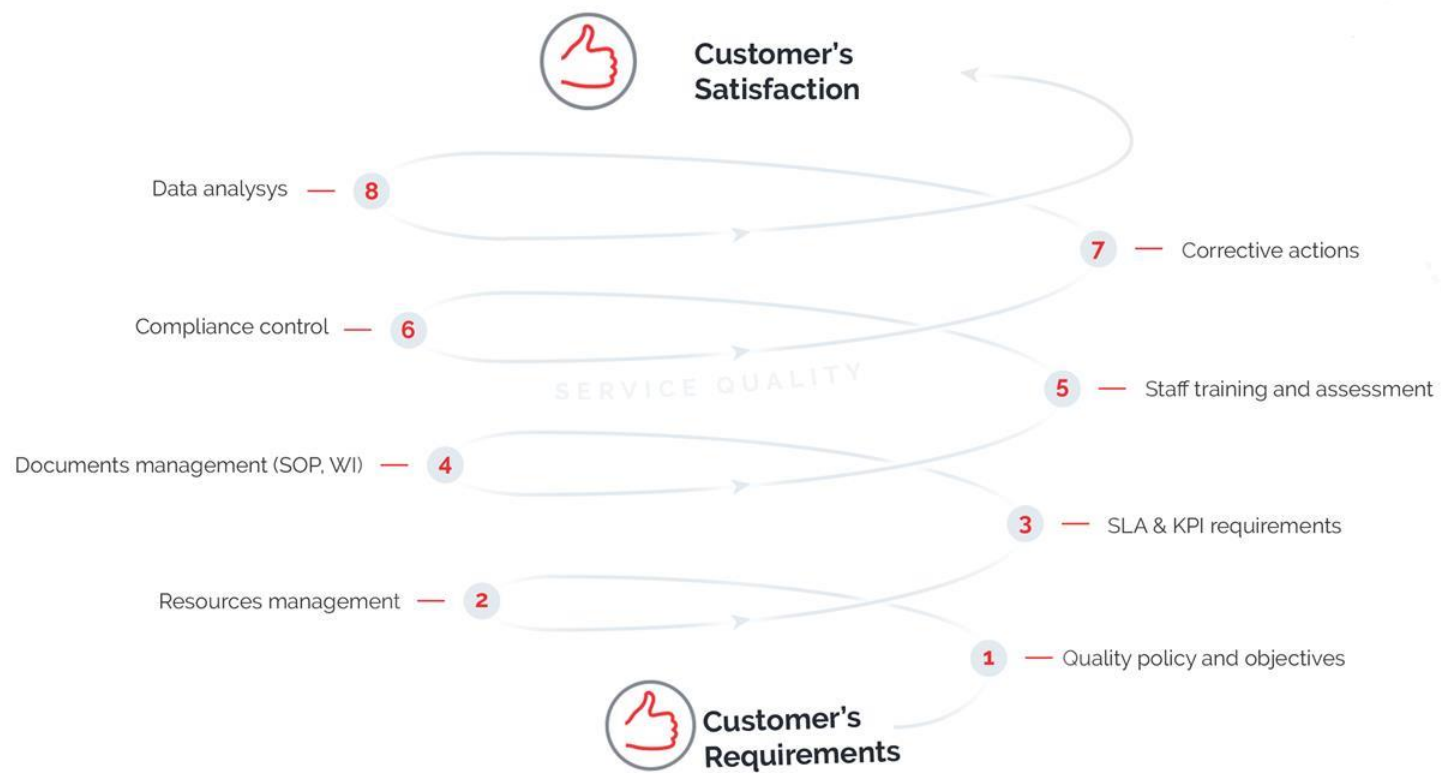


FMCG

2 000 customers

are constant Major partners,
daily trusting us business tasks

Quality Service



Quality Service



Monitoring customers' satisfaction level of all our services



Control of delivery time-limits



Measuring cargo safety



Regular assessment of personal customer managers' KPI and performance of all offices and departments engaged in service providing



Development of corrective and preventive actions



Development of quality standards, company regulations and instructions



MAP (Major Access Point)

- Creating new requests and checking ones in progress
- Financial statistics
- Information on cargo status throughout its delivery route
- Quality service assessment
- Personal reports generation
- Document archives



Major Compliance



Suppliers

- Work experience
- Suppliers' rating
- Security & financial check
- Checks of drivers, safe-driving trainings
- Security SOP



Employees

- Security check of all candidates
- Qualification upgrading
- Internal company training – 52 hours a year
- Certifications
- Anticorruption trainings
- Quality assessments and KPI's



Customers

- SLA (Service Level Agreement) development
- SOPs (Standard Operation Procedure) for all customers
- KPIs' (Key Performance Indicators) development and monitoring
- Business reviews (twice a year)
- Business Meetings & Roundtables for customers
- Customer satisfaction assessment
- Claim processing procedures

Customer's Benefits



Wide network coverage
within Russia



Reliable professional support of your business in most of the countries
worldwide



Experience and expertise
of industrial solutions



Fast project launch. Risks minimum.



On-line web tracking
service MAP



Your personal web-app. Labor force saving. Errors minimization. Human factor
absence. Comfortable communication.



Quality management system



Your serenity and business focus.



Single service provider



Labor force, time and money saving. Distant supply chain management.



Thank you for your attention!